AKCSL Joins the Firescope Partner Program as an

EMEA Consulting and Delivery Partner

February 17th 2014 – Southampton UK. AK Computer Services Ltd (AKCSL) has joined the Firescope Partner program as an EMEA Consulting and Delivery Partner for Firescope, the experts in aligning customers' technology performance to their business and customer experience.

AKCSL are a specialist systems management consulting company based in Southampton, on the South Coast of the UK. AKCSL have been providing enterprise systems management consulting services to companies in the UK and Europe for more than 12 years. FireScope provides a single system of record for tracking critical business services across the entire global enterprise. Leveraging a cloud delivery model and innovative use of cloud-related technologies such as Big Data and elastic scalability, FireScope is redefining enterprise monitoring. When combined with AKCSL's extensive experience in systems management and industry best practices, customers gain a clear and easy path to reduce costs, improve business efficiency and IT governance.

"In over 20 years of being involved in the systems management industry I haven't seen a product as exciting as Firescope Stratis." Said Peter Stevens – Managing Director AKCSL. "It's exactly what our customers have been asking us for; the ability to tie business services to IT incidents and prioritise based on the impact of the service to the business. I believe that Firescope Stratis will have a huge impact in the delivery of systems management solutions to Enterprises in the UK and EMEA. "

Firescope Stratis, being a SaaS solution, doesn't require all the on premise servers and databases that other Enterprise Systems Management solutions demand. Everything comes bundled in the one price, no need to buy separate licenses for dashboards or monitoring VMware, NetApp etc. This approach enables the team at AKCSL to focus their time with customers on what's truly important to the business and being a strategic partner for IT.

"We are excited to have AKCSL join the FireScope partner ecosystem," said David Janson, FireScope's Regional Director for UK and Ireland. "They bring a great pool of talent and experience in systems management that will be invaluable for helping customers achieve the maximum return on their FireScope investments."

About AKCSL

AK Computer Services are an Enterprise Systems Management Consultancy, based in Southampton, Hampshire and provide Enterprise Systems Management consulting services throughout the UK and Europe. Being located on the South Coast we have good rail links into London, fast access to the motorways and are only 10 minutes from Southampton airport, so we can be in Edinburgh or Paris in just over an hour.

Visit www.akcsl.com or call 02380-983973

About Firescope

FireScope is the leader in aligning customers' technology performance to their business and customer experiences through highly innovative, on-demand solutions. FireScope Stratis is the first cloud-based enterprise monitoring solution built on a Big Data (NoSQL) platform that pushes the boundaries of capacity, depth of visibility and performance. FireScope Inc., headquartered in Huntington Beach, California has offices in Sydney, New York, Dallas and London. To learn more about FireScope and its advanced Service Performance Management solutions, visit <u>http://www.firescope.com</u> or call 877-780-3473.

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